

Message Text

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PAGE 01 STATE 120284

70

ORIGIN COME-00

INFO OCT-01 NEA-10 ISO-00 EB-07 /018 R

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COMM/BIC/OED/OBOD/RECOHEN

COMM/BIC/CAGNE/PHALE

NEA/ARP/SBUCK (INFO)

----- 038139

R 151638Z MAY 76

FM SECSTATE WASHDC

TO AMEMBASSY JIDDA

UNCLAS STATE 120284

E.O. 11652; N/A

TAGS: BEXP, SA

SUBJECT: PRODUCT OPPORTUNITY - ELECTRIC GENERATORS

REF: JIDDA 3381

1. THREE U.S. FIRMS EXPRESSED INTEREST IN BIDDING ON

2,500 KW GENERATOR DESCRIBED ITEM A REFTEL AND WILL RESPOND AS FOLLOWS: A. SOLAR DIV. OF INTERNATIONAL HARVESTER COULD PROVIDE FIVE UNITS OF 516 KW EACH. SOLAR ENGINEERS BRUCE WILSON AND TERRY SONNACK FROM ATHENS OFFICE EXPECTS TO VISIT MR. A. A. AL-TASSAN ABOUT MAY 20 WITH SOLAR LOCAL REPRESENTATIVE NAMED O L TOOLS. B. AVCO LYCOMING ENGINEER IAN MCNEILL EXPECTS TO BE IN SAUDI ARABIA FOR A TWO MONTH PERIOD COMMENCING IN TWO WEEKS. C. CURTIS-WRIGHT ENGINEERS JOHN WESTALL AND ROBERT PLANT ARE STAYING AT THE INTERCONTINENTAL HOTEL IN RIYADH AND EXPECT TO VISIT MR. AL-TASSAN TOMORROW, MAY 15.

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2. FIRMS LISTED IN ITEMS 1.(B) AND 1. (C) ABOVE CAN BE

RESPONSIVE TO 5 MW. GENERATOR UNIT REQUESTED REFTTEL ITEM B
WITH SOME MODIFICATION. SOALR DOES NOT PRODUCE 5MW UNIT.

3. COPIES REFTTEL HAVE BEEN FORWARDED TO UNITED
TECHNOLOGIES AND OTHER U.S. PRODUCERS. KISSINGER

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NNN

Message Attributes

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Disposition Approved on Date:
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Disposition History: n/a
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Margaret P. Grafeld
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